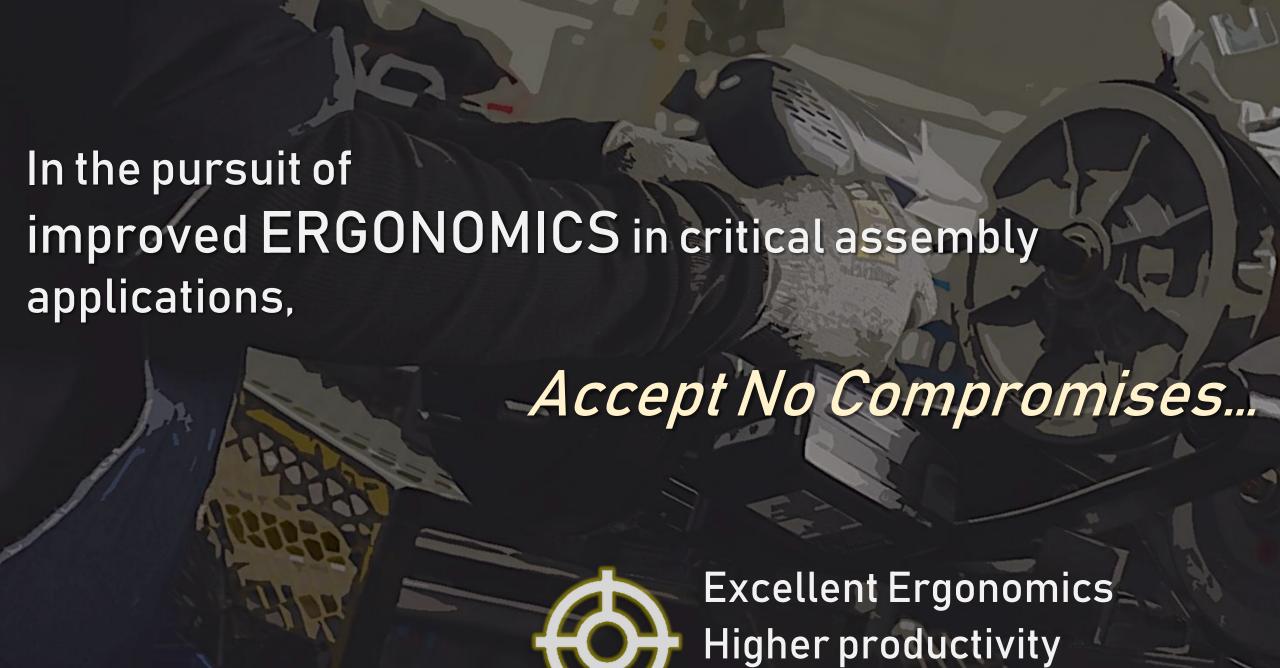




Yokota YS-e Battery System Wrench

2019 Launch Presentation



Superior Traceability

Ingersoll Rai



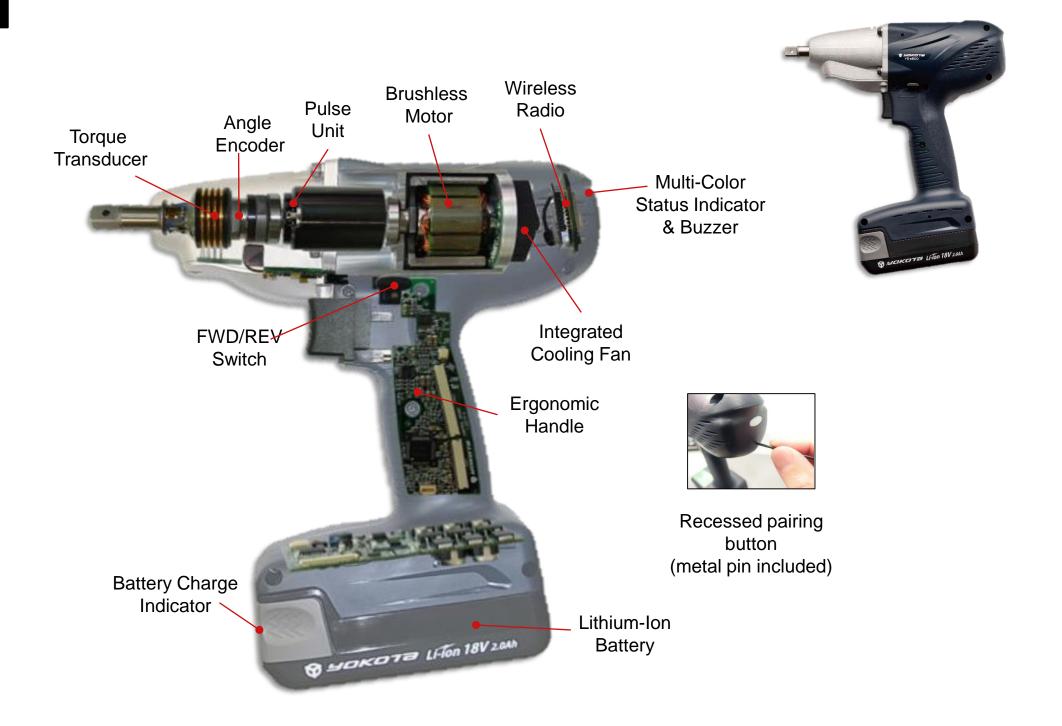


Ergonomics | Productivity | Traceability



YS-E TOOL

Features





Ergonomics | Productivity | Traceability



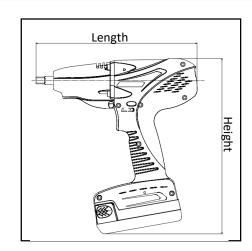
YS-E TOOL

Models Overview

Tool Model	YS-e600	YS-e600A	YS-e800	YS-e800A	YS-e900	YS-e950
Torque Range (Nm) ††	7 - 20	5 – 18	15 – 35	10 – 30	30 – 50	40 - 60
Weight with / (without) Battery (kg)	1.75 (1.34)	1.75 (1.34)	1.80 (1.39)	1.80 (1.39)	1.90 (1.49)	1.94 (1.53)
Recommended Fastenings per Minute	10	10	8	8	6	5
Recommended Bolt Size	M6	M6	M8	M6 ~ M8	M8 ~ M10	M8 ~ M10
Fastenings / Charge	1300	1300	800	800	700	650
Vibration (m/s2)	< 2.5	< 2.5	< 2.5	< 2.5	< 2.5	< 2.5
Noise (dB)	72	72	76	76	78	79
Overall Length (mm)	214	214	219	219	226	226
Overall height (mm)	244	244	244	244	244	244
Drive Output Size ‡	3/8 " Square	1 / 4 " Hex	3/8 " Square	1 / 4 " Hex	3/8 " Square	3/8 " Square
Free Speed (RPM)	4,800	4,800	4,800	4,800	4,800	4,800

^{††}The max torque values provided in above torque ranges were measured on a hard joint. Actual results may vary based on specific joint characteristics.

[‡] The square drive does not have a spring detent. It is a through-hole type. A retaining pin must be used to properly hold the socket on the tool

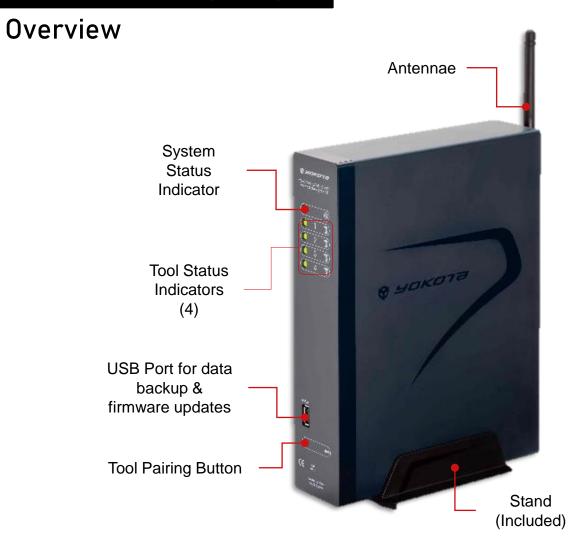


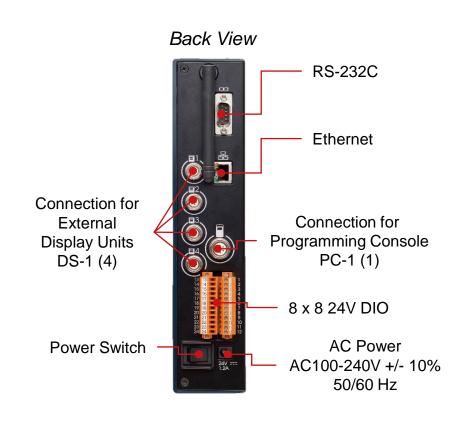


Ergonomics | Productivity | Traceability



Wireless Unit (WU-1)





Model	WU-1
Purpose	Physical connection point for programming, data collection, and line integration for the system; local data storage
Required or Optional	Required
External Dimensions (mm)	249 x 188 x 54
Max Cable Length (M)	10
Weight (g)	420





Ergonomics | Productivity | Traceability



Wireless Unit (WU-1)

Features

Simultaneous wireless communication with up to 4 TOOLS

Store and output tool settings and tightening results

- →10,000 tightening results locally stored accessible via USB
- → Rundown data, dynamic torque, and tightening trace data all available for output
- → Built-in battery for keeping date/time current up to 6 years

Integration with PLC and/or MES systems

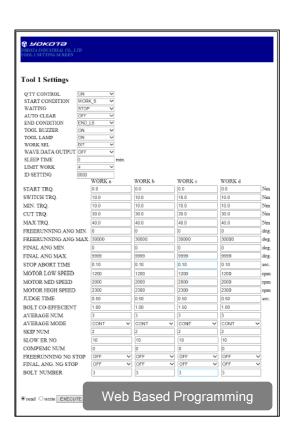
- → 24VDC, 8 inputs 8 outputs
- → RS-232 Serial
- → Open protocol option
- → TOHO protocol option

Quick Pairing Button for Instantaneous pairing

Web-based programming via Ethernet

- → No Software Licenses!
- → Any device or PC







Ergonomics | Productivity | Traceability



Programming Console (PC-1)

Overview

Optional system component

The same PC-1 can be used with any Wireless Unit

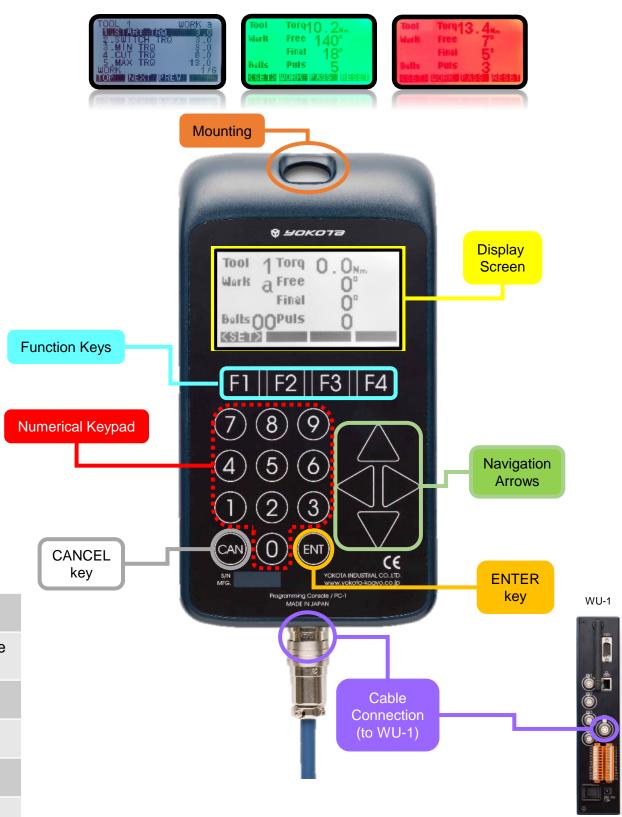
→Used like a 'key' for programming

Simple navigation using arrow keys and intuitive menu structure

Informative display screen provides critical information

Display screen backlight illuminates green or red, depending on tightening result, for **quick feedback** when setting up the system

Model	PC-1
Purpose	Display and edit all programmable parameters
Required or Optional	Optional
External Dimensions (mm)	112 x 150 x 38
Max Cable Length (M)	10
Weight (g)	420





Ergonomics | Productivity | Traceability



Display Screen (DS-1)

Overview

Simple mounting to wherever quantitative and/or visual feedback is desired

Can be set up to display the following:

- → Tool / Work #
- → Tightening Result Torque
- → Overall Tightening Status
- → Freerunning Angle
- → Final Angle
- → # of fasteners remaining in batch count
- → # of pulses for the tightening

Can connect up to 4 x Display Screens for each wireless unit

Model	DS-1	
Purpose	Display of tightening results, tool / work name, and batch count status	
Required or Optional	Optional	
External Dimensions (mm)	165 x 130 x 38	
Max Cable Length (M)	10	
Weight (g)	400	





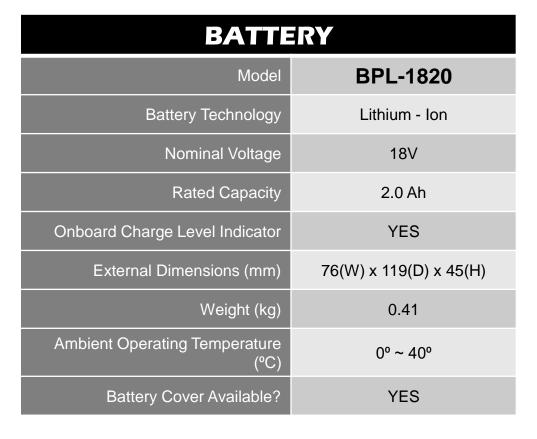
Ergonomics | Productivity | Traceability



Battery & Charger

Overview







Battery Charger			
Model	BC0075G		
Rated Input Voltage	AC100~240V±10% 50/60Hz		
Rated Charging Current	2.0 Ah		
External Dimensions	200(W) x 130(D) x 84(H)		
Weight (kg)	0.84		
Recharge Time	80% Charged : 60 minutes Fully Charged: 70 minutes		
Ambient Operating Temperature (°C)	0° ~ 40°		

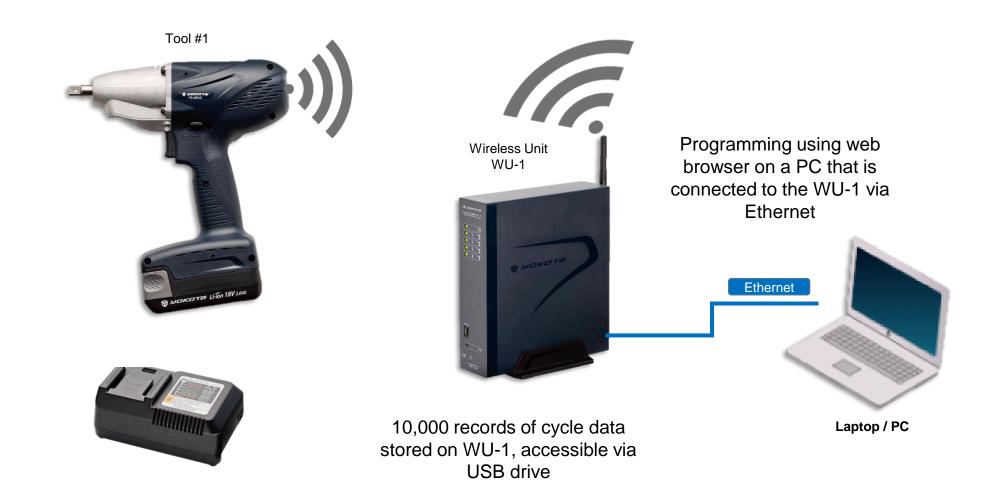


Ergonomics | Productivity | Traceability



System Layout

Basic Setup



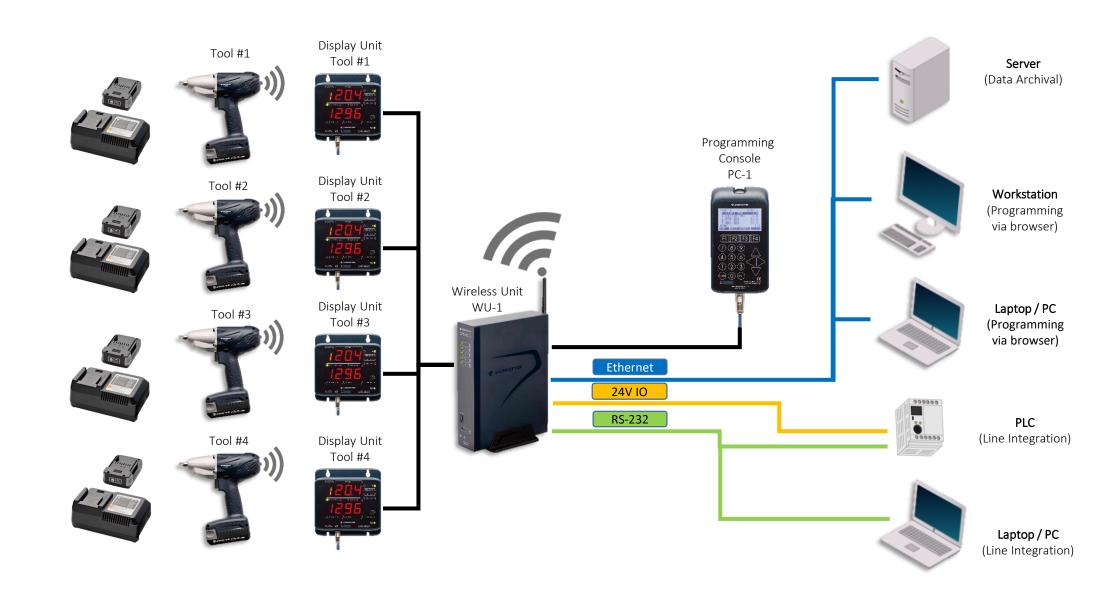


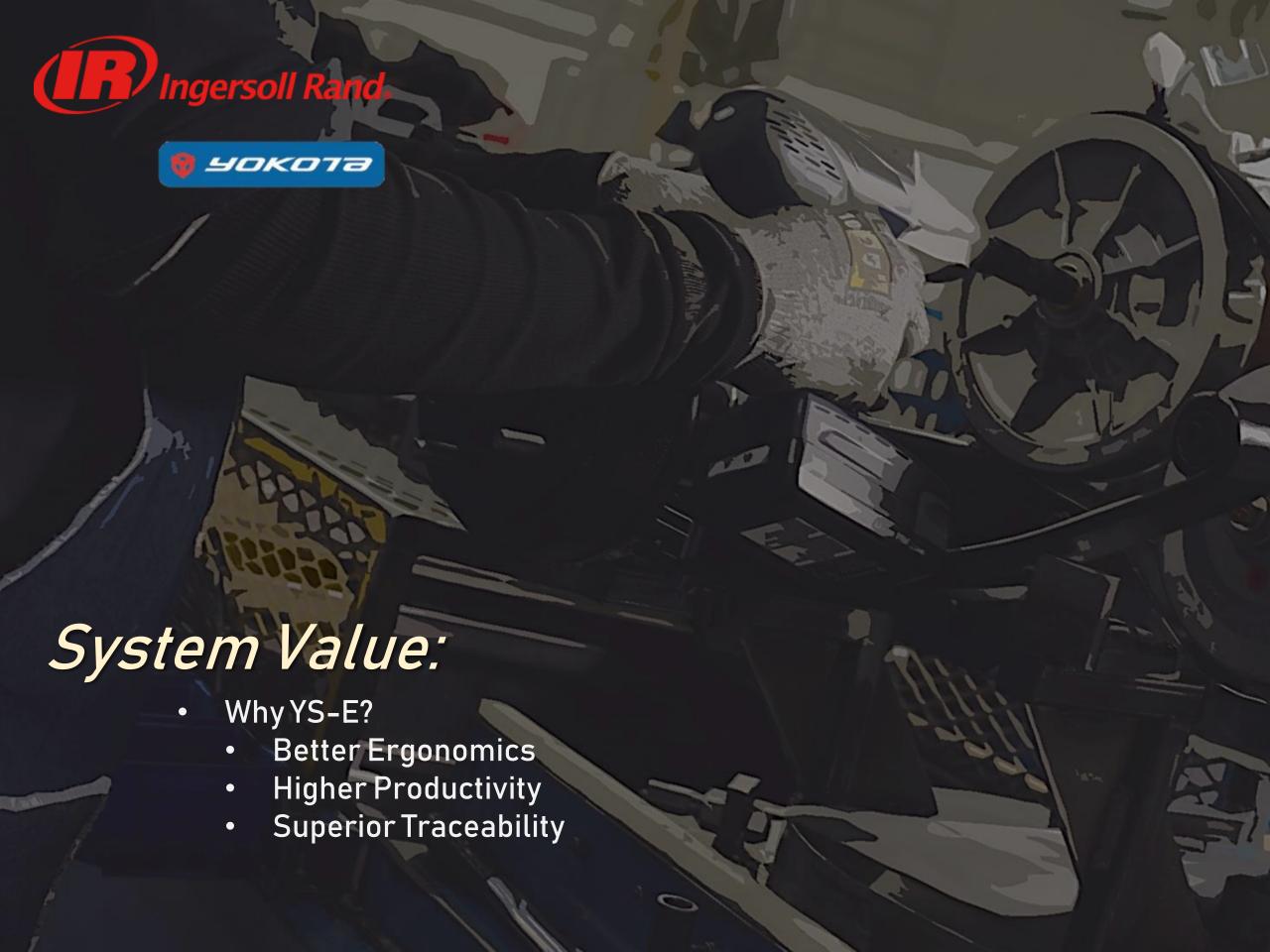
Ergonomics | Productivity | Traceability



System Layout

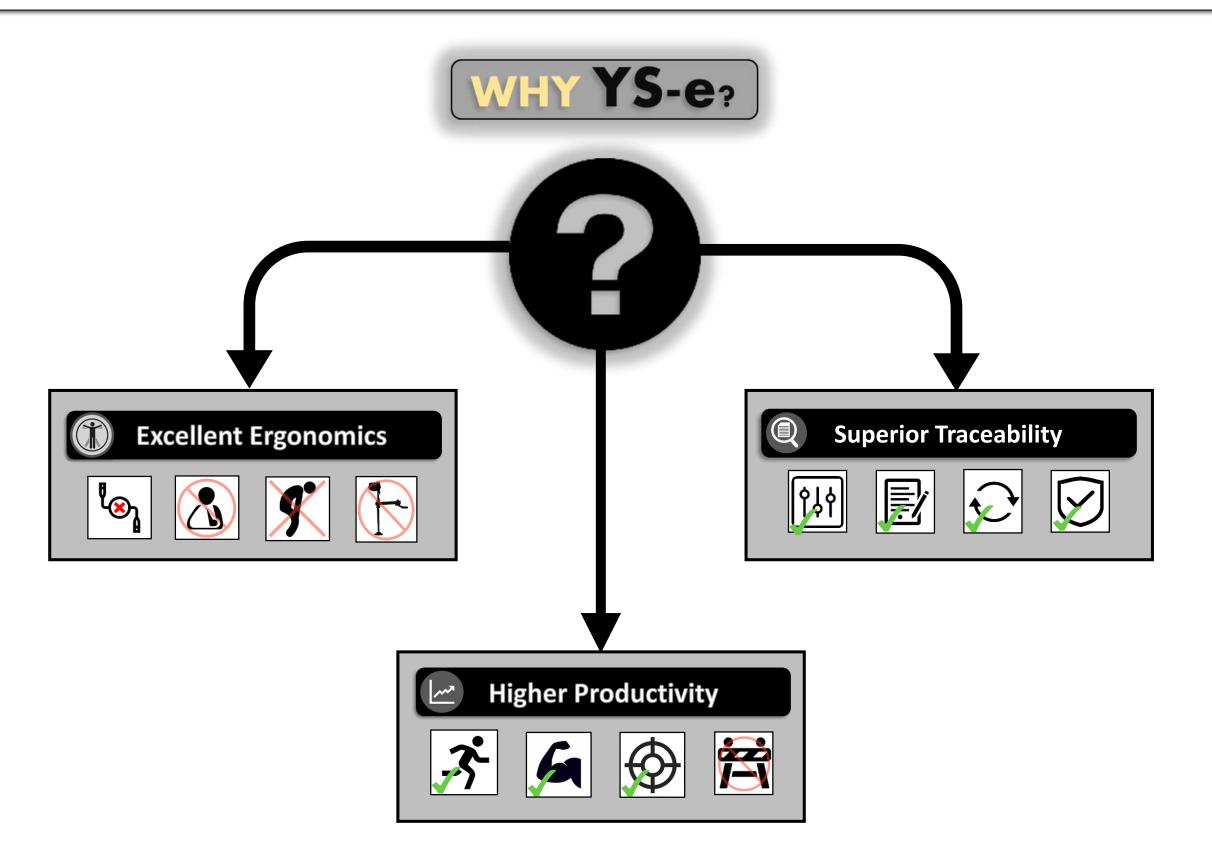
Advanced Setup





Ergonomics | Productivity | Traceability







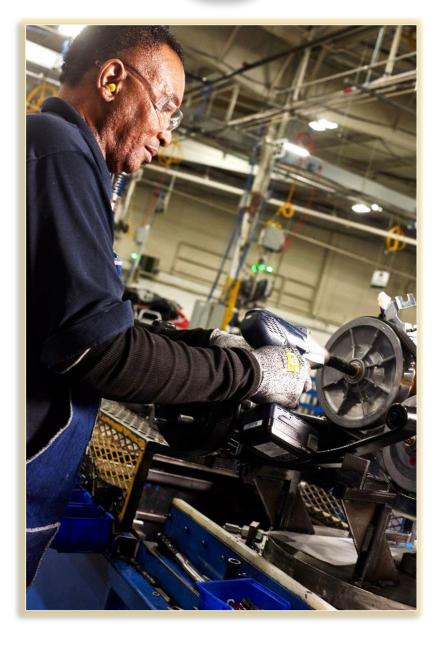
Ergonomics | Productivity | Traceability











SYSTEM FEATURES

- → Li-Ion Battery Platform
- →No hoses or cables
- →Wireless communication
- →Extremely lightweight
- →Balanced design makes it easy to hold all day with one hand
- →UNIQUE design of the motor & hydraulic pulse unit
- → Low Vibration & Noise



SYSTEM BENEFITS

REMOVE trip hazards from hoses and cables in and around the assembly line, improving safety



ELIMINATE torque reaction experienced by the operator on fastening applications up to 60 Nm



REDUCE operator fatigue throughout the work day, increasing productivity



MINIMIZE need for costly suspension and support systems on the assembly line





SYSTEM VALUE



Excellent Ergonomics



Ergonomics | Productivity | Traceability











SYSTEM FEATURES

- → Durable brushless motor design
- → 4,800 RPM free speed
- → Cordless & Wireless freedom → Long-lasting Li-Ion battery
- → Untethered from support structures
- → Single handed operation



SYSTEM BENEFITS

INCREASE operator agility & flexibility by **removing** hoses & cables, improving productivity



EMPOWER more productivity from operators by helping them get more work done in less time



ENGAGE fasteners more quickly with single hand operation, improving productivity



ELIMINATE restrictions caused by unnecessary suspension systems on the assembly line





SYSTEM VALUE

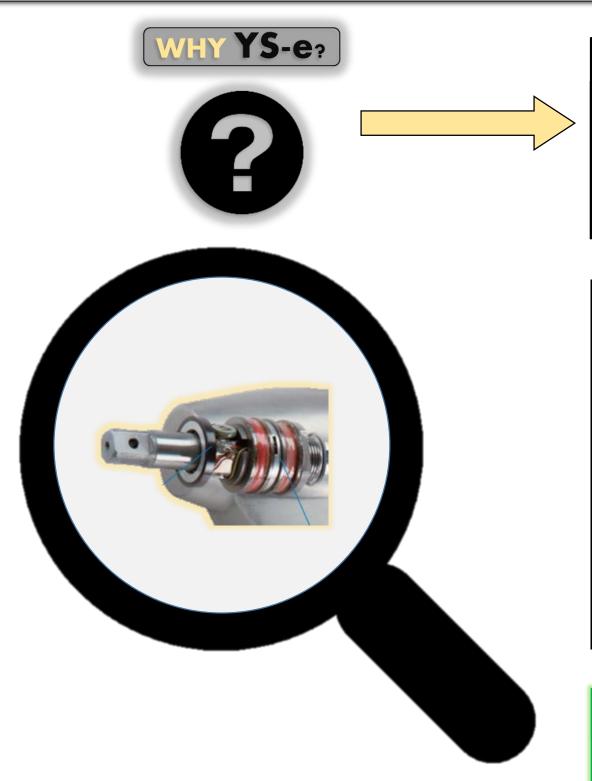


Higher Productivity



Ergonomics | Productivity | Traceability





SYSTEM FEATURES

- → Patented strain-gauge type torque transducer
- → Patented angle encoder
- →Onboard storage of cycle data →Capable of integration with results
- → Real-time transmission of cycle archival and MES systems
- data via Ethernet or Serial
- → Tightening trace can be accessed and stored
- plant networks, PLCs, data



SYSTEM BENEFITS

CONTROL the tightening process with a traceable transducer that can be calibrated & validated



RECORD tightening results for short-term and longterm assurance that the work was done RIGHT



REPLICATE the desired tightening result so that the work is done the same way every time



ENSURE that when abnormal situations are present, abnormal situations are detected using torque & angle control





SYSTEM VALUE



Superior Traceability





Ergonomics | Productivity | Traceability



TARGET VERTICALS

ERGONOMICS + PRODUCTIVITY + TRACEABILITY = VALUE

Classification	Market Vertical	MVI Final Assembly	MVI Tiers	Truck & Bus	Heavy Equipment / Rail	Rec Transport	Appliance	Electronics	Other GI
	lo ntrol								
Clas	ss C								
	ss B ss A								<u></u>

PRIMARY	Class A & Class B Applications where ergonomics, productivity, and traceability are important, hold value and can easily justify the best solution in the ROI calculation. This is the PRMARY target.
POSSIBLE	POSSIBLE opportunity depending on the customer's needs & requirements. With the right application and customer need – this could be a great solution. Class C Applications is a good example, or a Class A application at an appliance customer.
PROBABLY NOT	If torque control is not important and/or holds no value for the application, this solution is PROBABLY NOT the best solution.



Ergonomics | Productivity | Traceability



YOKOTA YS-E

Accept No Compromises

Compared to the competition shown:



Average of 31% MORE TORQUE RANGI



Average of 19% LIGHTER





	Yokota YS-e	Estic	Atlas Copco TBP	Uryu	
ANGE	1 senera distri-		18 V		
Pulse Type	Oil Pulse	Mechanical Pulse	Oil Pulse	Oil Pulse	
Torque Measurement	Strain Gauge Transducer	Strain Gauge Transducer	Rotary Encoder	Magnetic Transducer	
Torque Range (Nm)	5 – 60	1 – 26 (-54%)	12 – 60 (-12%)	5 – 45 (-27%)	
Avg. Weight Across Range (incl. battery)	1.84 kg	1.95 kg (+6%)	1.9 kg (+3.3%)	2.15 kg (+16.8%)	
Max Speed (RPM)	4800 (-4%)	1440 (-71%)	5000	4800 (-4%)	
Torque Accuracy			X	X	
Kickback / vibration		X		X	

Legend

✓ Criteria Leader

✓ Relatively Close to Criteria Leader

✓ Inferior to Criteria Leader

‡Claim made using advertised catalog specs:

http://www.estic.co.

https://www.atlascopco.com/en-us/itba/products/assembly-solutions/ http://www.uryu.co.jp/english/index.html



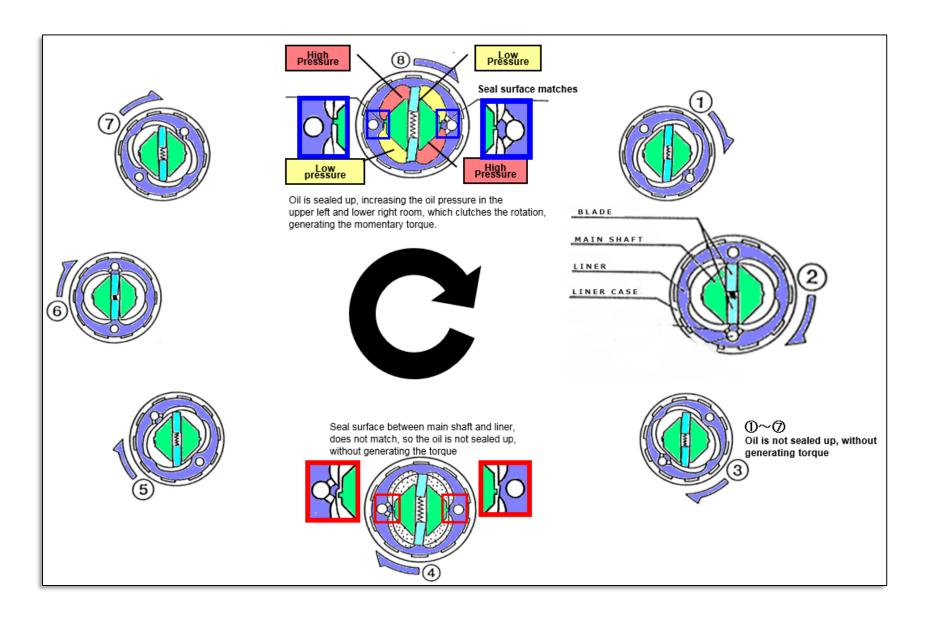
Ergonomics | Productivity | Traceability

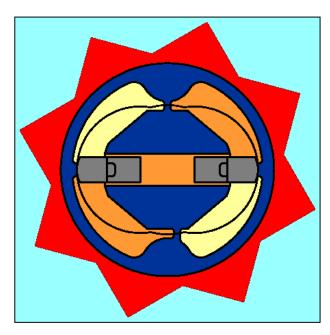


WHY IT's BETTER

Oil Pulse Mechanism

How It Works







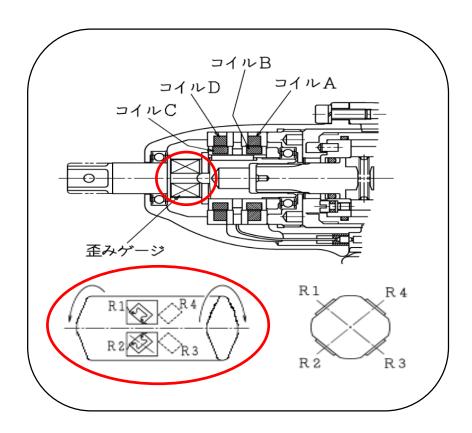
Ergonomics | Productivity | Traceability



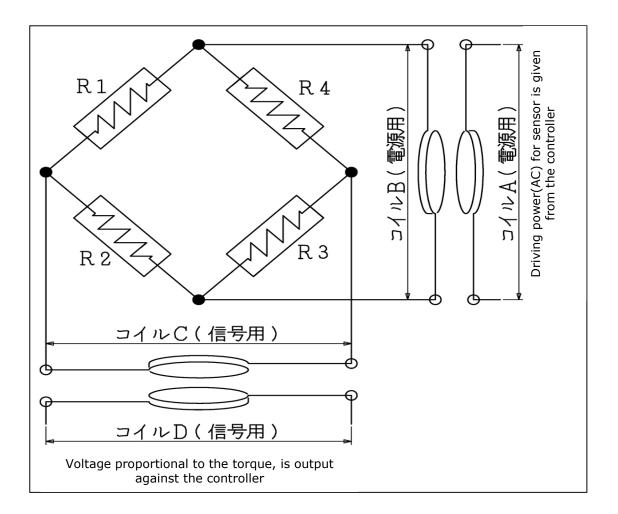
WHY IT's BETTER

Strain Gauge Transducer

How It Works



- When torsional load is applied to the output shaft during tightening:
 - R1 & R3: compression stress is given, making the gauge thicker and shorter -causing the resistance gets smaller.
 - R2 & R4: tension stress is given, making the gauge thinner and longer – causing the resistance to get larger





Ergonomics | Productivity | Traceability



WHY IT's BETTER

Strain Gauge Transducer

Accept No Compromises

	Strain Gauge	Magnetic	Rotary Encoder
Diagram	Wheatstone Bridge	Magnetic Transducer Torque = 0 Torque > 0 magnet magnet	Encoder Angle reduction speed: α Angle speed: ω Rotating angle: θ moment of inertia: θ θ Calculate the angle reduction speed for each pulse and convert it to torque
Features	 Adopting the Wheatstone Bridge transducer, the tool can detect precise torque. Calibrated by length x weight on to the shaft. 	 Converting the torque from the currency difference caused when the shaft has twisted. The detection result can be heavily affected if the socket has a magnet on it. 	 Unable to truly calibrate, only validate Uncertainty if the declared torque is accurate or not
Torque Reliability		!	X
Calibration		!	X



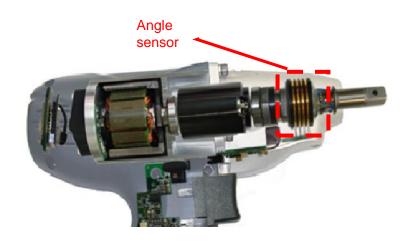
Ergonomics | Productivity | Traceability



WHY IT's BETTER

Rotary Encoder

How It Works



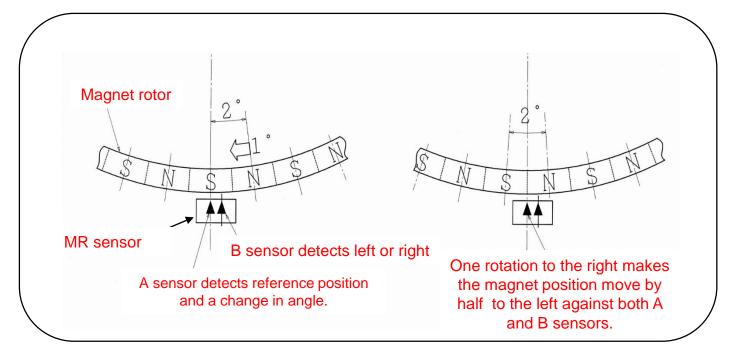
Rotary encoder consists of MAGNET ROTOR and MR SENSOR

MAGNET ROTOR:

 A magnet with North pole and South pole alternatively placed in a circle. North and South Poles are placed every 2 degrees, 180 locations in total.

MR SENSOR:

 Sensor that reads out angle change every 1 degree and spindle rotation direction by measuring magnetic force



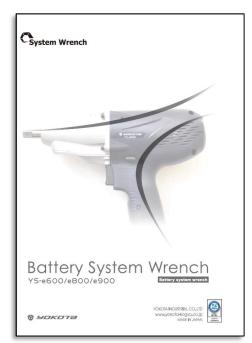


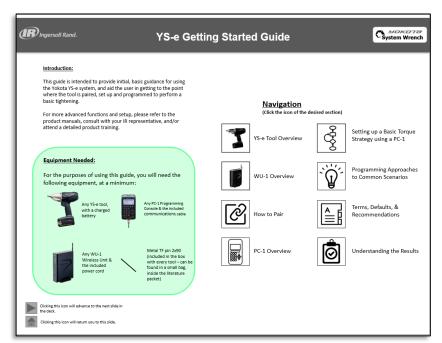
Ergonomics | Productivity | Traceability

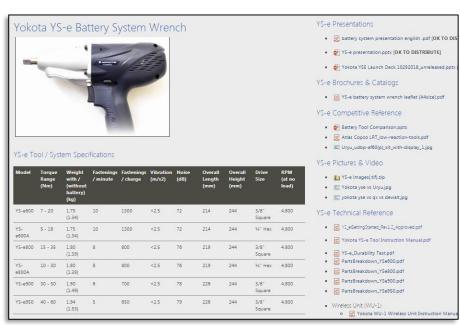


Sales Collateral

- Multi-page Product Brochure
- Digital Marketing Campaign
- Getting Started Guide
- 24/7 On Demand Webinar
- Demo Tool Programs
- Hands on Training Opportunities
- How To Videos
- Competitive StreetFighters
- IR SharePoint Resource (Internal)
- Application and Product Images
- Website
- Target Accounts with Yokota Support









Ergonomics | Productivity | Traceability



Domestic Stocking Strategy

- Stock of parts & completes
 - IR DLC in Charlotte, NC
 - Target: of 3 Months inventory at all times of key components





Domestic Repair Strategy

- Key service locations trained by Yokota on-site in Osaka, Japan
 - IR NASC Detroit



Ergonomics | Productivity | Traceability



Manufacturer's Warranty

- Yokota Industrial is the manufacturer of these products, and their product warranty is:
 - One (1) year warranty against any defects that are determined to be caused by Yokota in the
 manufacturing process. Yokota reserves the right to evaluate any failure and determine root cause and
 applicability of warranty.
 - Yokota will be training and authorizing several key Ingersoll Rand service centers in the US and Canada to make immediate warranty determination for most cases.
 - In the event of a warranty that cannot be satisfied at these service center, or any other repairs with
 extended lead time –a loaner tool, or other support means, will be provided to ensure uptime for the
 customer
 - · Contact your service center for details







Ergonomics | Productivity | Traceability



Pricing Example

Single vs. Multiple Tool System



Single Tool System				
Model	Unit List Price	Quantity	Unit Extended List Price	
YS-e900 Tool	\$8,251	1	\$8,251	
WU-1 Wireless Unit	\$6,154	1	\$6,154	
BPL-1820 Battery	\$541	2	\$1,082	
BC0075G Battery Charger	\$441	1	\$441	
		Total	\$15,928	
		List Price Per System	\$15,928 ea.	



Multiple Tool System				
Model	Unit List Price	Quantity	Unit Extended List Price	
YS-e900 Tool	\$8,251	4	\$33,004	
WU-1 Wireless Unit	\$6,154	1	\$6,154	
BPL-1820 Battery	\$541	8	\$4,328	
BC0075G Battery Charger	\$441	4	\$1,764	
		Total	\$45,250	
		List Price Per System (Total / 4)	\$11,312 ea.	